Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006

Message Text

UNCLASSIFIED POSS DUPE

PAGE 01 STATE 030407

11
ORIGIN COME-00

INFO OCT-01 EB-07 ISO-00 EA-09 /017 R

DRAFTED BY:COM/BIC/OED/MEPD:LENGLESON
APPROVED BY:EB/CSB/OOCA/CD:EMFEATHERSTONE
COM/BIC/OED/MEPD:JHEAGEN ACT DIR
COM/BIC/OIM (INFO COPY)
EA/EP:MHENDERSON (INFO)
EA/IMS:ADORNHEIM (INFO)
---------- 114968
R 070241Z FEB 76
FM SECSTATE WASHDC
TO AMCONSUL SYDNEY
AMEMBASSY CANBERRA

UNCLAS STATE 030407

C O R R E C T E D COPY (GARBLED PORTION PARA 1 LINES 2
3 5 8 9

E.O. 11652: N/A

TAGS: 0ENC, AS

SUBJECT: MAJOR PROJECTS: FREDERICK ELECTRONICS VISIT TO
--- SYDNEY WEEK OF FEBRUARY 9 - RE O.T.C. TENDER 1201

1. FREDERICK ELECTRONIC'S P.O. BOX 502, FREDERICK,
MARYLAND, 21701 ADVIS:D MEPD THAT MR. LUKE WARD, ASST. TO
PRESIDENT, WILL BE CONTACTING EMBASSY SYDNEY FEBRUARY 9 OR
10 TO SEEK ASSISTANCE IN THEIR EFFORT TO OBTAIN CONTRACT
FOR OVERSEAS TELECOMMUNICATIONS COMMISSION (OTC) TENDER
NUM0ER 1201 COVERING "AUTOMATIC INTERCONTINENTAL TRANSIT
TELEX AND DATA EXCHANGE", ISSUE ONE OF MAY 1975. PROJECT
WAS BID IN OCTOBER AND BIDS ARE BEING REVIEWED CURRENTLY
WITH 11 BIDDERS, 5 JAPANESE, CANADIAN MARCONI, ERICKSEN OF
SWEDEN, HASLER OF SWITZERLAND, SIEMENS OF GERMANY,
FREDERICK ELECTRONICS (SUBSIDIARY OF PLANTRONICS OF SANTA
CLARA, CALIFORNIA) AND ASTRO DATA (A SUBSIDIARY OF PLESSEY
UNCLASSIFIED
UNCLASSIFIED

PAGE 02 STATE 030407

OF ENGLAND) OF ANAHEIM, CALIFORNIA. FREDERICK HAS ASKED
FOR U.S. GOVERNMENT SUPPORT OF U. S. FIRMS SEEKING PROJECT.

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006

ACCORDING TO FREDERICK 30 PERCENT OF 5-6 MILLION DOLLAR PROJECT WILL BE AUSTRALIAN CONTENT FOR THEIR BID. THEY HAVE SUCCESSFUL INSTALLATIONS IN MANY COUNTRIES INCLUDING CANADA, VENEQUELA, PHILIPPINES, SWITZERLAND, PORTUGAL, IRAQ, IRELAND, IVORY COAST, SAUDI ARABIA, BRAZIL, AUSTRIA AND ITALY. MR. WARD WILL REVIEW WITH EMBASSY ON ARRIVAL THE BACKGROUND OF PROJECT FROM THEIR POINT OF VIEW. HE WILL BE STAYING AT SEBEL TOWNHOUSE IN SYDNEY. WARD FEELS THAT LEADING CONTENDERS WILL BE CANADIAN MARCONI, ASTRO DATA AND HASLER. HE WILL APPRECIATE ANY ASSISTANCE EMBASSY ABLE TO PROVIDE IN SUPPORT OF U.S. FIRMS ON THIS PROJECT. SISCO

UNCLASSIFIED

NNN

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TELECOMMUNICATION, BUSINESS FIRMS, CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 07 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE030407
Document Source: CORE
Document Unique ID: 00
Drafter: COM/BIC/OED/MEPD:LENGLESON
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760050-0269
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760271/aaaackke.tel
Line Count: 73
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 03 SEP 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <03 SEP 2004 by meiwc>; APPROVED <09 SEP 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECTS: FREDERICK ELECTRONICS VISIT TO --- SYDNEY WEEK OF FEBRUARY 9 - RE O.T.C. TENDER 1201
TAGS: BENC, BEXP, AS, US, FREDERICK ELECTRONICS
To: SYDNEY CANBERRA
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006